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# **TopQuants** Newsletter

# Volume 3, Issue I

# March 2015

# Editorial

### Dear Reader,

he TopQuants team presents in 2015 and has also underhe first issue of our 2015 ewsletter series. inue to hear positive opinions rom the Quant community on he newsletter articles and also ee the increased readership vhich is quite encouraging. We This issue includes the exordially invite you all to con- tended summaries by several act us with your ideas and of the speakers in the autumn ubmissions which can include event. They are in the followechnical articles, blogs, sur- ing order: Philippos Papadoeys, book/article reviews, poulos (founder of Open ppinions (e.g. on newly pro- Risk), Robert van Gulick (risk osed regulations), coverage manager at Optiver), Pim of interesting events, research Stohr (Zanders), Giampietro esults from Masters/PhD Carpentieri (Cardano), vork, job internships etc. The Baauke Maarse (Senior Connewsletter will continue to sultant, Deloitte) and Jok over all the opQuants events (autumn/ Consultant, VORtech). pring workshops) and the new nitiatives taken. Particularly The next three articles prevorth highlighting are two sent the case studies of the events that were supported by final three contestants in the opQuants: "Best Quant Fi- "Best Quant Finance Thesis ance Thesis Award" competi- Award" competition held in ion for masters students in 2014. The winner of the he Netherlands that was con- competition was Rob Sperna luded in October 14, 2014 Weiland, a graduate from the nd the "Math Olympiad for University of Amsterdam and Corporates" that was con- who is currently pursuing his lucted on January 2, 2015.

his issue starts with a coverge of the TopQuants autumn event conducted in November 014 and hosted by KPMG at praised by the jury for its heir global headquarters in relevance and potential im-Amstelveen. There was a warm pact on the Quantitative Fivelcome speech by Jan Homnen, the CEO of KPMG, who Borst was the first runner up expressed his happiness to see in the competition and he uch a large Quant audience. currently works for the pric-He indicated the potential op- ing model validation team of portunities that KPMG offers Rabobank. His thesis was in for quants.

TopQuants will assume the Constant Maturity Swaps status of a formal association gone a major rebranding of We con- its webpage. A short update on the new status of TopQuants is included in the newsletter.

regular Tang (Senior Mathematical

PhD in the same University. His thesis had focused on the Liquiduty Risk in the Sovereign Credit Default Swap Market and was highly nance industry. Sebastiaan the area of Efficient Pricing of

(CMS) and CMS Spread Derivatives. The second runner up in the competition was Lin Zhao who is currently pursuing her PhD in the University of Amsterdam. Her thesis focussed on Real Options perspective on valuing Gas Fields.

The upcoming TopQuants spring workshop will be held in May 2015 and is hosted by Ernst & Young. The main speakers would be Svetlana Borokova (Associate Professor at Vrije Universiteit, Amsterdam), Philip Whitehurst (LCH Clearnet) and Raoul Pietersz (Head of Quantitative Analysis, ABN AMRO). Kindly refer to the TopQuants webpage for all further information on the event.

We hope you will enjoy reading this newsletter and we look forward to seeing you at the upcoming TopQuants event(s).

Aneesh Venkatraman

(on behalf of TopQuants)

# TopQuants Autumn Event—2014

ment which marks another success story for us!!

The format was similar to previous TopQuants Autumn events: two rounds with five parallel sessions each and a sitting capacity of approx 30 per session. The presentations covered many topics: risk modeling and implementation, big data analysis, valuation of complex financial products and execution of the banking supervisory mechanism in The Netherlands. The speakers were from banks, audit, insurance and proprietary trading firms.

An introductory speech was given by TopQuants committee member, Caroline Tan, in which she briefly outlined the history of the organization from 2011 until now. She mentioned that as always, TopQuants is keen meet quants who want to become active within the organization. This was followed by a warm welcome speech by Jan Hommen, the CEO of KPMG, who expressed his happiness to see such a large Quant audience and he later on indicated the potential opportunities for quants in KPMG.

The presentation from DNB by Francesca Armandillo and Martijn Schrijvers titled Single Supervisory Mechanism Asset Quality Review (AQR) contained highlights of the execution phase of the AQR and particularly focused on the Collective Provision Analysis Challenger model that was developed by the ECB to validate the banks' internal credit models used for loan loss provisioning. The Dutch banks performed relatively well in the

was hosted by KPMG at their global banks. The challenger model is the phasized that Automated Trading headquarters in Amstelveen. For the same for all banks, although the model first time since 2011, we witnessed a will be parameterized based on obcomplete ticket sellout within 24 served data. The presentation was inhours following the event announce- teresting and was followed by several questions from the audience.

> Among the talks on risk modeling, particularly interesting was the presentaby tion Philippos Papadopoulos (OpenRisk) who emphasized the need for open source risk modeling within the financial community and discussed the implementation challenges (licensing of open source software, protection of client data etc) associated with it. He highlighted the importance of peer review and collaborative the theoretical underpinnings bework when it comes to Risk Management and cited several illustrative examples of open source software for was followed by a round of interfinance.

The presentation from Deloitte by Eelco Rietsema, Maurits Malkus, Bauke Maarse on Behavioral Liquidity Risk Modeling mainly focused on the need and approach to develop behavioral models for liquidity risk and the challenges involved in liquidity stress testing (e.g. account for interactions between balance sheet items). As an illustrative case study, the speakers discussed in detail the liquidity risk involved in mortgage loans and touched upon the well known Northern Rock bank run example. The talk by Erik Vijlbrief and Pim Stohr from Zanders, compared two approaches for correlating the credit risk and interest rate risk in the banking book i.e. integrated vs. aggregated, with end use being mainly for regulatory capital calculation purposes. The speakers favored the integrated approach but indicated that the methodology is vulnerable to the parameter calibration accuracy.

Robert van Gulik (Optiver), provided highlights on the risk management

The 2014 TopQuants Autumn Event AQR stress test compared to other EU framework within his firm and em-Risk (ATR) will be an important source of risk for trading activities in the future. He cited many historical examples of trading losses that could be attributed to ATR incidents and also discussed some interesting ATR scenarios.

> There were two presentations from KPMG, both of very different flavors. Jan Amoraal addressed a relatively offbeat topic, tracking customer behavior based on Wi-Fi signals. He presented highlights of the in-house Wi-Fi tracker employed in KPMG and also explained hind the software modeling/ construction. As expected, the talk esting questions from the audience related to technical complications, legal issues, privacy of customers etc. The talk by Paul Wessels and Erik Rood focused on the factual details of the European Banking Authority (EBA) stress test conducted in 2014. The speakers made interesting remarks on the effectiveness of the stress test and challenged some of the key assumptions of AQR (Asset Quality Review) like maintaining the stability of bank's balance sheets, keeping the same business mix etc.

> There were two talks on the valuation aspects of complex financial products. Jok Tang (VORtech) and Denys Semagin (NN Re) spoke on the modeling and computational challenges involved in pricing of variable annuities and highlighted the potential use of High Performance Computing (HPC) in tackling them. Dirk Scevenels (ING) highlighted the CRD IV requirement of applying Prudent Valuation standards to all positions measured at

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defined technical standards from EBA sometimes contradictory on the ways for implementation of the same. Con- to handle liability discounting which tinuing further, he explained in detail, the concept of 'Additional Value Adjustment' which essentially accounts for the difference between Prudent and fair valuations.

The talks by Jan Rosenzweig (FinCad) and Giampietro Carpentieri (Cardano) focused on the discounting of liabilities. Jan Rosenzweig, by the way our first overseas speaker, opinioned that the regulations (IFRS B, Solvency II)

Fair Value and the absence of well are not entirely coherent or rather thereby makes it an open subject. His talk detailed on how liability discounting should be done and the Asset-Liability Management that results from it with Special Purpose Vehicles (SPVs) considered as a case study. Giampietro Carpentieri focused his talk on the hedging framework used for Libor benchmarked liabilities in the pre-OIS times and the changes required in the framework to account for the basis risk introduced due to OIS discounting.

His conclusion was that, compared to other hedging assumptions, the basis risk due to OIS-LIBOR spread is relatively small.

The lively event was concluded by drinks and snacks sponsored by the event host. TopQuants are thankful to KPMG for sponsoring and hosting the event. We appreciate all the efforts by the speakers and the quant audience for making this another successful TopQuants event.

# **TopQuants - Formal Association in 2015 and Rebranding**

Formal Association: TopQuants has registered itself as a formal association in 2015. The main motivation shop tickets were sold out completely TopQuants among the Quantitative community since its initiation in 2011, thereby encouraging us to improve ourselves and serve Quants in a better way.

attached to the association formation and its continued maintenance, it is possible that TopQuants will charge a details of the membership will follow in due course on our webpage and our mailings.

shops will have an entry fee from now onwards due to a couple of reasons:

I. The 2014 TopQuants autumn workbehind the update of its status is due within the course of one day, which to the large growing interest in caused lot of people to miss out on the event. Further, we had noticed that many people had cancelled their ticket on the day of the event and some people did not turn up after having registered. Imposing a ticket charge will hopefully ensure that the threshold to In view of the financial costs that are register will be slightly higher than before. 2. Collected fees will be used towards arranging international speakers in the future. 3. The costs attached TopQuants is very pleased with the membership fee in the future. More to the association formation can partly be recovered from these events.

Rebranding: The Dutch company VI/ Company, that creates online applica-The TopQuants semi-annual work- tions for financial markets, has been very kind to rebrand "TopQuants" as Ier, Sven Sigmond and the rest of can be seen our on

(topquants.nl) and our Twitter page (@topquants). The new logo has also made it to this newsletter issue and we hope to complete the rebranding of the newsletter before the end of this year.

VI/Company is known for many other prominent works: ING webplatform, CARDANO PensionSim, online educational platform for investors - RTL Z Beursspel, websites of BX Swiss and Think ETF's.

new webpage, which looks at its best in the most modern browsers and is also fully responsive. Hence, do surely try to access the webpage on your tablet or mobile devices. We wholeheartedly thank Olaf Mulwebsite the VI/Company team!

# Disclaimer

Any articles contained in this newsletter express the views and opinions of their authors as indicated, and not necessarily that of TopQuants. Likewise, in the summary of talks presented at TopQuants workshop, we strive to provide a faithful reflection of the speaker's opinion, but again the views expressed are those of the author of the particular article but not necessarily that of TopQuants. While every effort has been made to ensure correctness of the information provided within the newsletter, errors may occur in which case, it is purely unintentional and we apologize in advance. The newsletter is solely intended towards sharing of knowledge with the quantitative community in the Netherlands and TopQuants excludes all liability which relates to direct or indirect usage of the contents in this newsletter.

#### **TopQuants Newsletter**

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#### **Open Source Risk Modeling**

— by Philippos Papadopoulos (Open Risk)

#### The dismal state of quantitative risk modeling

The current framework of internal risk modeling at financial institutions has had a fatal triple stroke. We saw in quick sequence, market, operational, and credit risk measurement failures. This left the science and art of quantitative risk modeling reeling under the crushing weight of empirical evidence. The aspect of failure we are interested here is the technical failure, that is, the engineering side, thus distinct from the risk management failure (After all, good risk managers can use even primitive or poor risk models to good effect and poor risk managers will ignore or subvert the outcomes of even perfect risk models) which is more of a business selfdestruction phenomenon. It would take volumes to document all the specific weaknesses and faults of risk modeling revealed by the successive crises since 2008. For our purposes some cursory glances will suffice to set the tone. In the market risk space, the mantra of "credit risk is just another form of market risk" has proven disastrously wrong. This exposed deep methodological difficulties await the market risk treatment of illiquid traded products. In operational risk, epoch defining fines revealed that the best practice "reduced form" AMA approaches are essentially blind to both the buildup of internal risk factors and unable to offer a reasonable update of views after the event realization. Finally, and most unfortunately, the - vital for the real economy - credit risk models managed to get wrong every moment of the distribution: First order (PD / expected loss) aspects have proven unable to capture deterioration of underwriting standards (essentially because key product / client risk factors were ignored), second order (correlation) aspects have not captured dependency between markets because of obsolete approaches to estimating sector correlations and the tail side of the models has not included rare but disastrous events such as sovereign default because contagion modeling was still in its infancy.

The problem with risk models is already reflecting in various new regulatory policies since the crisis (non risk based metrics, standardization etc.) that reverse technical achievements spanning decades of effort. But what is there to be done? The risk modeling community is certainly not missing intellectual firepower. It can revisit and fix what is fixable and jettison what was unworkable. The real challenge is to constructively channel this firepower towards a more robust and professional landscape that The concept of open source licensing is fundamental for



will serve the industry and will also be recognized by other stakeholders. Alas, this is not an easy task. Very deservedly, there is little outside appetite for one more round of selfdeclared "excellence".

#### What the success of open source teaches us

The current setup around risk models has failed. Our view is that a viable future can instead adapt and emulate the behaviors, organizational patterns and toolkits of technical areas that have succeeded rather than failed in tasks of similar complexity. While inspiration can be drawn from many other areas of human endeavor (most areas of engineering actually qualify - what is the last time your car exploded on an uphill?), our focus here is on a paradigm we denote as Open Source Risk Modeling. Risk models are essentially just software, and developing risk modeling solutions has many affinities with developing open source software. We believe re-engineering some key parts of the risk modeling work-flow along the lines followed by open source communities offers a viable technical "change program" that can re-establish in due course confidence in the risk quantification tools developed by the financial industry (Of course in areas where increased and broad based confidence is not relevant one can continue with present organizational models and paradigms)

Open Source has ushered new working paradigms that are extremely effective at solving tough problems. Wikipedia, a community driven encyclopedia is the 6<sup>th</sup> top website globally and has eclipsed any other effort to compile general purpose encyclopedias. Linux, the stable and high performance open source operating system is dominating both internet servers and mobile. MySQL, an open source production ready database is the second most important database technology worldwide. Stackoverflow, a website supporting collaborative programming receives 4M hits per day. The software world was indeed changed by open source!

The above examples (just a small sample of a vast and growing universe!) utilize to varying degrees the following three key concepts: I) Open source licensing that allows accessibility to and propagation of intellectual property ii) Promotion of standards that enables interoperability and quality control and iii) Collaborative work that pools efforts of independent agents.

the current boom in software. Under the open source paradigm, while developers retain copyrights to their creation, the software (or other IP) is released under a license that permits (for example) inspection of the source code and - depending on the type of license modification of the code and even further packaging of the code into new products, possibly even commercial resale. This setup acts multiplicatively, enabling the building of complex software frameworks with multiple contributors.

While the licensing and contributor agreements take care of the *legal* framework for collaboration, it is the *collaborative tools and standards* that make open source communities true productivity beehives. There is by now a huge range of tools, online websites, techniques and how-to's. Just a sample: developer education tools (stackoverflow, public wiki's), collaboration tools (github), project management styles (agile and scrum), documentation tools (new markup schemes), package management tools, open standards (W3C) and application programming interfaces (API's).

Besides the legal framework and the enabling technical toolkit, there are a number of *behaviors* that are prevalent in open source and which are very conducive to productive and high quality development: Attribution becomes the means to build reputation, *peer review* is used in accepting contributions of code, *selection of ideas* is performed in online forums discussing project directions. Some of these behaviors are actually reminiscing of academic environments but are generally occurring rather naturally and without much formal governance.

#### **Open Source Financial Risk Modeling**

In-house use of open source software to support various operations (e.g., linux servers) is by now a reality in the financial sector. But in what concerns the broader *risk analysis stack*, open source is only marginally present although not completely new: There are certain microfinance initiatives that developed field oriented frontend systems (**MIFOS, Cyclos**), there are trading oriented pricing and risk libraries (**quantlib, opengamma**), there are insurance (actuarial) risk models (**pillarone, openunderwiter**) and finally numerous contributions to open source systems such as **R** and **Python**.

Conspicuously missing from the above list is a broad based effort targeting the risk modeling of "core" banking operations, including standard credit, operational and business risk analysis. This is where **OpenRisk** hopes to make a difference by supporting the formation of an open

source community focusing on this area. The architecture of this open source risk modeling framework would consist of an broad contribution community, comprising of individuals in academia, financial firms and/or regulatory bodies. Anybody from within (or without) the community can *check-out*, comment, test, validate, opine the risk library. *Checking-in* is subject to open standards that are enforced by peer review within the community. Users can either use standardized versions (use verbatim the code) or use customized versions (fork the code).

OpenRisk is currently envisaging the development an open source *risk library*. While in principle contributions are welcome in any language / platform, there are benefits of standardizing around a few key promising technologies. For this reason we *suggest* Python, R and C++. While the work program is huge, we are aiming first for a proof-of-principle around credit portfolio management (OpenCPM). The following organizational tools are already available for any interested developer:

**Risk Forum:** An online bulletin board to capture discussions and support the coordination of model development. To use, simply follow the link and open an account

**Github:** Public repository storing the library. To use, create a github account, sign the collaborator agreement and your are ready to commit code!

**Risk Manual:** Public wiki holding the documentation of the principles and methodologies behind the risk library

#### **Questions & Answers**

A question that arises most frequently from finance individuals that have not been involved in open source is the economic perspective. Details aside, it suffices to say that there are multiple channels that can support the different modalities of an open community: from corporate sponsorships, to crowd-funding, to ad-driven business models, to added services (such as training and support) to "pro" versions of software that offer additional / full functionality.

Another frequent question from finance professionals are the issues around data privacy. The answer is simply that a good majority of risk model development does not require sensitive client data, surely not before the final stages. Open source risk modeling will need to adapt to some of the significant constraints of this particular industry.

Do you have suggestions/ideas/observations around open source in general or OpenRisk in particular? Come join the forums or contact us at info@openrisk.eu

#### **TopQuants Newsletter**

## Risk Management at Optiver — by Robert van Gulik (Group Risk Head, Optiver)

#### Introduction

Optiver is an electronic trading firm that improves the markets by providing liquidity to the financial markets using low-latency techniques. The group has around 800 employees working in the three principal offices (Amsterdam, Chicago and Sydney). The group is active on all major global exchanges and covers all major asset classes (Equities, Volatility Indices, Fixed Income, Currencies, and Commodities). The vast majority of the trades is in exchange listed instruments (stocks, futures, plain vanilla options, warrants, ...).

#### **Risk Management**

By continuously providing liquidity Optiver executes hundreds of thousands of trades on a daily basis. The number of quote updates and orders are a multiple of this amount. Consequently, positions and risk exposures can change rapidly. Optiver has introduced a portfolio management system that can on a real-time basis keep track on all positions in the trading books. In addition, it provides real-time updates of the trading results and all the market-risk exposures. This allows for near real-time monitoring of all the market risk exposures. The market risk limit framework is based on scenario exposures (full revaluation) and adjusted ATM Greeks (see footnote I). Credit Risk is a more static, residual risk and is monitored at a lower frequency. Optiver also runs operational risk. One of the most important operational risks is Automated Trading Risk.

#### Automated Trading Risk (ATR)

The vast majority of the orders and quotes are generated automatically by trading algorithms which are controlled by traders. This automated trading set-up allows Optiver to quickly update the prices. It also introduces operational risks. Due to human errors, programming bugs, incorrect input information, incorrect instrument definitions (strike, maturity, multiplier, underlying), hard-ware/soft-ware misconfigurations, the automated trading systems can generate in a very short period a large amount of incorrect trading instructions, resulting in large risk exposures and, potentially, large financial losses. The USD 460Mln loss of Knight Capital in a 45min time window illustrates that this is not just a theoretical risk. Footnote 2 illustrates how a minor programming issue can result in large risk exposures. In order to protect Optiver against these large losses, a numoptiver

ber of protection mechanisms are in place: pre-trade limits at the periphery (order/quote volume & value limits, outstanding volume limits, frequency limits), instrument definition checks with external parties, intraday position reconciliation with external parties and mechanisms to trigger trading-system shut downs (kill switch/panic button). In addition, there are monitoring processes in place that all core services are in operation. A schematic overview of order/quote and trade flows and the protection mechanisms is given in Figure 1.



Figure 1; Schematic overview of the order and trade flows and all ATR protection mechanisms. The cheetahs indicate the components where low-latency protections are in place.

#### **ATR Scenarios**

The efficiency of the pre-trade limits is measured by the loss exposures in a number of scenarios. Optiver considers among others the instantaneous scenario (loss on the maximum position that can be accumulated on an instantaneous basis by execution of all outstanding orders) and the looping scenario (loss on the maximum position that can be accumulated by continuously trading for a 30-second period). The risk exposures are converted into monetary losses by multiplying by a so-called loss conversion factor (LCF). This LCF contains among others an adverse risk parameter move which is dependent on the asset class. The ATR scenario exposures will be part of the economic capital calculations. There will be continuous efforts to lower these future EC charges: lower likelihood (improving systems and control processes), lower exposures (lower limit settings, smarter limit functionality) and lower LCF (smarter limit functionality, better protection rules at the exchange side)

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#### Footnote I:

Optiver uses adjusted Greeks in the reporting of risk exposures. An illustration of an adjusted Greek is the Weighted Vega. For an equity option with a maturity of T days from now and a Vega exposure of V, the Weighted Vega W is defined by

$$W = \min\left(3, \sqrt{\frac{45}{T}}\right) \times V$$

This weight factor puts more emphasis on the Vega exposures driven by position close to expiry. This is in line with the general observation that points on the volatility term structure close to expiry tend to change more from day to day than points on the back end of the volatility term structure. Regular back-testing analysis shows that this is an effective scaling factor. For other asset classes similar adjustments are in use.

#### Footnote 2:

As an illustration that relatively benign issues can result in potentially large exposures, consider the following example. Assume an algorithm trading one single future that on each evaluation moment attempts to send hedge instructions that would result in a delta neutral position. Assume that due to a configuration error the confirmation of the hedge transaction and the update of the delta position does not reach the algorithm on the next evaluation moment,





# Integration of Credit and Interest Rate Risk in the Banking Book — by Pim Stohr (Zanders)

With the establishment of Task Force on Interest Rate Risk (TFIR) at the end of 2013, the Basel committee has reopened the discussion on Interest Rate Risk in the Banking Book (IRRBB). The Task Force aims to elaborate on the appropriate positioning of IRRBB in the Basel accord. In the current framework, IRRBB is addressed under Pillar 2 and the capital held for IRRBB is part of the Economic Capital. This capital calculation is usually performed with a diversification factor between credit and interest rate risk that is based on expert judgments, but lacks a robust estimation technique. Moreover, the resulting capital has been observed to be quite sensitive to errors in this diversification factor. Zanders has recently developed an approach to achieve more insight in the correlation between credit and interest rate risk. The speakers, Erik Vijlbrief and Pim Stohr presented the results of their study in this talk.

# ZANDERS Treasury and Finance Solutions

In order to measure the conjoint impact of credit and interest rate risk, two approaches have been studied and compared. The first is an aggregated model which computes the credit and interest rate risk of a banking book portfolio separately. This is the standard method employed by many banks and results in relatively uncorrelated risk factors (i.e. large diversification). The second model adopts an integrated approach and was presented by the speakers. Here, the credibility of counterparties is calibrated on the interest rate curve by using a Collin-Dufresne Goldstein representation. This method enables the modeling of default probabilities under any interest rate scenario. Using the integrated model, the correlation between credit and interest rate risk can be estimated.

The integrated model was evaluated on a range of banking book portfolios and it was observed that the model tends to result in higher risk figures. A large contribution to the increased risk is caused by the migration of assets in the portfolio, which is not included in the aggregated approach. On the contrary, the interaction between credit and interest rate risk decreases the overall risk estimation, by incorporating a hedging behavior between the two risk types. An important observation in this analysis is the variability of the correlation parameter that depends on the portfolio composition. Among other factors, it is dependent on the risk profile, product composition and management strategy of the portfolio. In a typical economic capital implementation based on an aggregated model, a constant correlation between the two risk types is assumed which is not dependent on these risk factors.

The talk was concluded by presenting recommendations on integrated modeling to the audience. The speakers mentioned that neither of the two approaches can be claimed to be better in an absolute sense. An integrated model can be used for robustly estimating a correlation factor and answering complex management questions, but is also dependent on the calibration procedure or the availability of good quality data. The aggregated model, on the other hand, is very limited in modeling the (joint) contribution of the two risk factors. This becomes apparent when considering the fact that the correlation factor varies over portfolios. However, the aggregated model approach, due to its relatively simplistic approach, does allow for better control and understanding of the individual risk factors.

The relatively complex integrated model can therefore best be used in addition to an aggregated approach, in order to study adjustments of credit spreads, determine a correlation factor or to challenge expert judgment.

# The impact of OIS discounting on Libor-benchmarked liabilities —- Giampietro Carpentieri (Quantitative Analytics, Cardano)



**Introduction:** Hedging liabilities that are benchmarked to the Libor curve, using Libor-discounted Libor swaps, used to be straightforward and well understood. In the simplest case of fixed liability cash flows, a replicating portfolio of swaps could be set up at inception and left unaltered. This changed with OIS discounting, which suddenly introduced a new challenge: hedging the same liabilities required dealing with the Libor-OIS basis exposure, either actively or passively. Possible sudden increases of the Libor-OIS basis during periods of market stress and the lack of a very liquid OIS market became cause of concerns for LDI managers. Not to mention all the difficulties associated with updating systems and operational processes.

**Numerical data.** The results of the analysis have been produced using two one-year long scenarios (250 business days). The first one sees rates falling as much as 100 basis points (at the 30 year point), and the basis widening up to 9.3 basis points. Rates in the second scenario oscillate around their initial level, and the basis widens appreciably, up to 16.5 basis points.

**Hedging framework prior to OIS discounting.** Liabilities are hedged exactly when the present value of compute the notionals using the old method, and then to their cash flows, plus the value of the hedging portfolio, scale them by the ratio of the Libor and OIS annuities.

grows according to the rate of return implied from the benchmark curve. With the latter statement in mind, a ratio can be conveniently formed such that it is I for liabilities that are hedged exactly (when the hedging portfolio is the replicating portfolio) and deviates from one in any other case. The deviation is a measure of the hedging error.

Hedging after OIS discounting. The fact that the cash flows of a Libor swap are discounted by the OIS curve has important implications for sizing the hedges, mainly because the benchmark curve used for discounting liabilities tends to remain the pre-OIS Libor curve, that is the curve bootstrapped in the old way. Of course local regulations largely determined what constitutes a valid discount curve, but certainly in the Netherlands this is the case. In the United Kingdom there is no prescribed discount curve, but to our extent a lot of defined benefit funds have stuck to using the pre-OIS curve. The sensitivity of the swap to the par rate is the PV01 (i.e., the present value of a 1 basis point parallel move of the curve), which is now an OIS annuity, rather than a Libor annuity as before. Ignoring this and sizing the hedges using the old method produces errors. A possible method of sizing the hedges is to first compute the notionals using the old method, and then to

Figure Ia and b show the hedging error for the two scenarios with and without notional scaling. Especially in scenario I, the scaling seems to be very effective, with the maximum error reduced from 1.34% to 0.44%. Please note that this is an intuitive approximation, which is extremely simple to implement. Exact sizing would involve the computation of the exact sensitivities, which due to the Libor-Ois cross dependency is definitely more complex than performing the scaling.

Effectiveness of scaling the notionals. The effectiveness of the scaling is due to the fact that an OIS discounted Libor swap can be written as an equivalent OIS swap when the spread/basis between the two curves remains constant. As long as the basis does not change, such swap can be used to hedge the liabilities exactly. When the basis changes, then an error will appear. The error will disappear if the basis vanishes, or will be lasting otherwise. In the latter case, the magnitude of the error depends on the amount of OIS exposure.





Figure I – Hedging error of Libor-benchmarked liabilities using OIS discounted Libor swaps, with notional scaling (Libor-OIS sizing) and without (Libor sizing).

**Swap moneyness as a driver of the hedging error.** The present value of the swap can be conveniently written as the product of its moneyness and the PV01 (OIS annuity). This way of writing the present value emphasises how the moneyness drives the OIS exposure. Obviously the more a swap portfolio is far from the money, the more it is affected by the basis. Results have been produced for ITM and OTM portfolios, with as much as 25% of the total exposure being OIS. The impact was more evident, but still comparable to the at-the-money case in terms of magnitude. Moreover, the results show clearly that the impact of the moneyness on the error is far more important than the impact of the basis itself.

**Managing the basis via recouponing.** The rate of a running swap can be reset to par, and its notional altered such that the PV01 of the modified swap matches that of the original swap. This is in essence recouponing. Since the OIS exposure is driven by the moneyness of the swap, recouponing is an effective tool for limiting the influence of the basis. Moreover, it is already available in the toolbox of every LDI manager. Recouponing was and is routinely used to monetise swap positions.

Hedging assumptions: bucketing. There are a number of other hedging assumptions that are routinely used while hedging liabilities. Bucketing is one of them. It can be done uniformly, using instruments with maturities uniformly distributed over the term structure, or in a non-uniform way. Uniform bucketing is performed when buying the whole replicating portfolio might be impractical, though the hedging portfolio must be as close as possible to it. Nonuniform bucketing is usually performed in order to express curve views. For instance, while fully hedging for parallel shifts of the curve, the managers might try to gain exposure to slope movements.

Impact of the basis vs different bucketing configurations. Four types of bucketing have been analysed, with hedging instruments located: uniformly; in the middle part of the term structure; at the short end; and at the long end. The liabilities, which are nominal or indexed, have been tested on the two scenarios mentioned in the numerical data section. As shown by the results in Table I, the error introduced by OIS-discounting is relatively small in comparison to the error introduced by the bucketing. This is especially true when the bucketing is not uniform.

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| Bucketing    |        | U      |        |        | м      |        |        | R      |        |        | L      |        |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|              | Libor  | OIS    | Diff   |
| Scenario 1 N | 0.26 % | 0.36 % | 0.1 %  | 1.33 % | 1.63 % | 0.3 %  | 1.48 % | 1.38 % | 0.1 %  | 4 %    | 4.26 % | 0.26 % |
| Scenario 1 I | 0.33 % | 0.46 % | 0.13 % | 3.67 % | 3.82 % | 0.15 % | 1.66 % | 1.78 % | 0.12 % | 8.01 % | 8.24 % | 0.23 % |
| Scenario 2 N | 0.17 % | 0.24 % | 0.07 % | 0.79 % | 0.79 % | 0%     | 1.6 %  | 1.69 % | 0.09 % | 4.16 % | 4.17 % | 0.01 % |
| Scenario 2 I | 0.28 % | 0.34 % | 0.06 % | 3.29 % | 3.3 %  | 0.01 % | 0.95 % | 0.92 % | 0.03 % | 7.45 % | 7.43 % | 0.02 % |

Table 2 – Hedging error of nominal (N) and inflation linked (I) liabilities for two rates scenarios and for four bucketing configurations: hedging instruments uniformly distributed (U), around the middle of the term structure (M, maturities between the 10 and 30 year points), at the short-end (L, maturities shorter than 20 year) and at the long end (R, maturity longer than 30 years). The error is computed for Libor and OIS discounting of the hedging swaps.

**Summary.** The outcome of the analysis can be summarised in three main points:

- Properly sizing the swap notionals to reflect OIS discounting is very effective at neutralising/reducing the impact of the basis. Such impact becomes minimal (only volatility) if the basis vanishes after widening;
- 2. The moneyness of the swaps is the driving/amplifying factor for the hedging error caused by the basis. Resetting the portfolio is in this sense the best way to

# recouponing are readily available;

protect the portfolio and for this end tools such as

With properly sized hedging portfolios that are not too far from the money, the error generated by the basis can become relatively small when compared to other common hedging assumptions such as bucketing.

## Modelling behavioural liquidity risk —- Bauke Maarse (Deloitte)

Deloitte.

In recent years liquidity risk has become more important as regulatory requirements relating to liquidity risk have become more stringent. In addition, banks are forced by rising funding costs to reassess their transfer pricing policies and to focus on the allocation of funding costs to improve profitability. These trends increased the importance of liquidity risk.

Liquidity risk can be defined as the risk that an organization is not able to meet its cumulative net cash outflow over a specific period of time. To quantify liquidity risk the expected cash outflows can be modelled by a behavioural liquidity risk model. Until recently the focus within liquidity modelling was mainly on contractual cash flows. Due to more stringent regulation and increased funding costs client behaviour becomes more and more important. To take client behaviour into account, the contractual cash flows have to be adjusted for behavioural aspects. For example, expected cash inflows are adjusted for prepayments risk and cash outflows are adjusted for early withdrawal risk. For each balance sheet item one or more behavioural as-

pects are taken into account. For liabilities the main risk is early withdrawal, for assets it is either an extension after the maturity or a repayment before maturity.

The output of a behavioural liquidity risk model is a behavioural cash flow calendar. The behavioural cash flow calendar specifies for each balance sheet item the expected cash in- or outflows over a specific period of time based on the contractual cash flows adjusted for behavioural risks. The behavioural cash flow calendar can be applied for different purposes: (i) input for funding plan, (ii) liquidity stress testing and (iii) pricing of direct and/or indirect liquidity costs.

To illustrate behavioural modelling a case study for residential mortgages was presented. In this case study the liquidity risk for mortgages is defined as: "The risk that cash flows deviate from contractual cash flows". To estimate the behavioural cash flows, three events leading to deviations in contractual cash flow are modelled: (i) partial prepayment, (ii) full prepayment and (iii) conversion

of the mortgage type (for example, from a bullet type to an amortizing mortgage). Each of these events can occur every month for each mortgage contract. When the monthly probabilities on each event have been estimated one can perform a cash flow projection using a Single Monthly Mortality rate or a Monte Carlo simulation and

derive the behavioural cash flow calendar. Since three different events are modelled a multinomial logit model is used to estimate for each future month the probability on the occurrence of one of the three events.

# High-performance computing for valuation of complex insurance guarantees

- Jok Tang (VORtech), Denys Semagin (NN Group, NN Re)



**Abstract:** We consider the high-performance computing (HPC) aspects of a typical Monte-Carlo (MC) simulation for the valuation of unit-linked insurance gufarantees such as variable annuities (VA). Different solutions are discussed to reduce the computational time for the valuation of the embedded options and their sensitivities to market risk factors. We compare Windows HPC Server and GPUs in more detail and provide suggestions for further improvements.

**Introduction:** Managing a portfolio of life-insurance guarantees with a mixture of market and non-market risks (e.g., EQ/IR and longevity/surrender, respectively) represents all challenges coming from volume, sensitivity, and complexity of the products. Each of these criteria often entails a practical need of high-performance valuation platform even for conventional banking and investment products. A book of typical Variable Annuities (VA) would combine all and hence need an HPC framework very naturally.

NN Re, the NN Group's internal reinsurance and hedging company, owns the hedging program for VA books in Japan and Europe.

VA business globally has gone through several developing phases, and various challenging business aspects of pricing, risk management, and general modelling have been discussed extensively by industry practitioners and academics. We discuss the major modelling and computational complexities, and explain the growing practical needs for HPC.

**Variable annuities (VA): It** is a type of unit-linked product with embedded options (insurance guarantees). Customer chooses the amount to invest (e.g. buy units of mutual funds), type of premium (e.g., single or regular), and holding period. In the end, customer receives an annuity based on the variable value of investments. Insurer invests the assets on behalf of the customer: premium à funds à account value (AV). Insurer offers death benefit (at any point) and survival benefit (at the end), and other benefits (riders), composition of which defines Insurer's risks (a portfolio of basket put options). Customer bears running cost/fees, and can lapse the contract at any time and withdraw the available account value (American option).

Benefit pay-out is the AV if it is greater than the guarantee G, or the guaranteed amount if G > AV. The expectation of the AV shortfall in the latter case is the measure of Insurer's risk.

**Numerical complexity:** The common approach to Monte-Carlo (MC) simulations of such exotic products is to have a calculation flow that (i) generate of correlated random numbers, (ii) project economic scenarios for market risk factors, (iii) convert them into fund projections, (iv) project contract investment accounts, and (v) calculate the cash flows and present value of embedded options.

The steps (i)-(v) are sequential, and each of them operates with large arrays of data. The numbers of MC scenarios and time steps are consistent for all steps, but for each of scenarios and time points we have unequal number of risk factors, funds, accounts and cash flows to project for each policy. VA features are path-dependent, and very entangled within each path. One needs to optimize the whole projection flow, each step there and data transfer / reusability / synchronizing among the steps to introduce efficient parallelization.

Another major challenge is coming from the portfolio profile: different products have different features (specific configuration of the objects in the flow), and within each

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product group all policies have different life-time (number of time steps) and investment profile (number of fund projections required to project AV).

It is essential to pre-process contract information to optimize the flow, and also carefully choose mathematical methods to improve overall convergence based on that diversity and pre-processing.

Practically, it is about identifying the functional blocks underlying specific product features and introduce scalable parallelization capable to speed up these blocks with typical workload for a given portfolio. A model scan was performed to investigate the potential of parallelization options for the whole flow and such functional blocks.

**Model scan:** As an HPC specialist, VORtech was involved to carry out the model scan of a production prototype code and advise on a suitable parallel design. The HPC solution must accelerate the code significantly, while the flexibility and transparency of the code should be maintained as much as possible. In the model scan, the code was examined in more detail and profiling tests were done to identify time- and resource- consuming components of the prototype code. Based on the model scan findings and recommendations, a more adequate strategy can be worked out for the HPC framework.

The model scan revealed the functional blocks that are the bottlenecks (computing time and complexity). One of them is the cash-flow computations block (steps (iv)-(v) above), which consists of the nested loops over contracts, scenarios, time steps, and funds, respectively. Parallelizing those loops (holistically or per model / function) would accelerate the overall code substantially.

**HPC solutions:** Several HPC solutions could be adopted that can do the parallelization. For the specific code and application, and based on the specific wishes regarding flexibility and transparency, the two most promising solutions are the GPU solution and Windows HPC Server solution.

On the one hand, Windows HPC Server solution is straightforward in terms of software development. By adding some calls to HPC macros in the prototype code. Therefore, the flexibility and transparency will be maintained easily. It however requires a significant investment in a cluster and its maintenance, especially when a cluster with many machines is desired. The acceleration of the code depends on e.g. the number of machines of the cluster.

On the other hand, the GPU solution is attractive, since

the investment in hardware is low, while a substantial acceleration can be achieved due to the many GPU cores. However, it will require a significant development effort, since dedicated OpenCL or CUDA code must be written that should be carried out on the GPU. The routines can be put in a DLL, so that in the prototype code function calls can be made to those. In this case, it is obvious that both the flexibility and transparency will suffer.

The potential of the GPU solution was shown by isolating the prototype code of the time-consuming cash flow loops and port this to first C and then OpenCL. The C code is performed on an i7-2640 machine and the OpenCL code on an AMD Radeon HD 9870M GPU. For a representative problem with 1000 policies and 1000 scenarios, a speedup factor range of 30x to 100x is achieved for various product features, by comparing the C and OpenCL code, on top of a speedup factor range of 30x to 40x by porting the prototype to a standard C code. This is an impressive result as a test compared to the performance of the advanced production code per grid core.

**Conclusions and future work:** The code for the valuation of variable annuities can be accelerated by parallelization. For the specific code that is used by NN Re, the two best HPC solutions are using Windows HPC Server and GPU, each having their advantages and drawbacks in terms of flexibility, transparency and costs.

The proposed variety of the solutions will be considered by NN Re. Upon the final decision, more implementation and tests can be done to further explore the acceleration potential of the model code for such exotic insurance products as variable annuities.

# The Efficient Pricing of CMS and CMS Spread Derivatives - by Sebastiaan Borst (PMV - Pricing Model Validation, Rabobank)



**Abstract:** Two popular products on the interest rate market are CMS derivatives and CMS spread derivatives. CMS-based products are widely used by insurance companies, pension funds and banks, because these institutions are very vulnerable to movements in the interest rates. Our main focus is on the efficient pricing of CMS options and CMS spread options. The notional values for these products are usually quite large, so accurate pricing is of vital importance. It is possible to use sophisticated models (e.g. Libor Market Model) to price these products accurately, however the downside is that these models have high computational costs. We will propose models that can accurately and efficiently price CMS options and CMS spread options.

**Keywords:** CMS option, CMS spread option, TSR model, 2D SABR model, DD SABR model.

#### Introduction

Constant Maturity Swap (CMS) derivatives and CMS spread derivatives are very popular products nowadays because they enable investors to take a view on the level or the change in the level of the yield curve. It is very important that the pricing of both CMS and CMS spread derivatives is efficient and accurate, since a small pricing error can lead to substantial losses due to the large notional values associated with these kind of products. Some types of CMS derivatives are CMS swaps, CMS caps and CMS floors. The underlying is a swap rate, also called a CMS rate, which is a long-term interest rate. The definition of the swap rate and its associated annuity is given by:

$$S(t) \triangleq S_{0,N}(t) = \frac{P(t, T_0) - P(t, T_N)}{A(t)}$$
$$A(t) \triangleq A_{0,N}(t) = \sum_{n=0}^{N-1} \tau_n P(t, T_{n+1}),$$

where

$$0 < T_0 < T_1 < \ldots < T_N, \ \tau_n = T_{n+1} - T_n,$$

is a tenor structure of dates. For the pricing of CMS derivatives, it is necessary to compute the expectation of the future CMS rates under the forward measure that is associated with the payment date. However, the natural martingale measure of the CMS rate is the annuity measure. A so-called *convexity adjustment* arises because the expected value of the CMS rate under the forward measure differs from the expected value of the CMS rate under its natural swap measure with annuity as the numéraire.

Some of the most common CMS spread derivatives are CMS spread options. A CMS spread option is similar to a regular cap/floor option. The difference is that whereas in a regular cap/floor the underlying is usually a reference rate, in a CMS spread cap/floor the underlying is the spread between two swap rates (CMS rates) of different maturity. The main difficulty in pricing CMS spread derivatives is that the joint distribution function of the two swap rates of different maturity is not known.

#### Pricing CMS Options with TSR Models

We will first focus our attention on the pricing of CMS options. The value of so-called CMS-linked cash flow is defined by:

$$V_{\text{gCMS}}(0) = \mathbb{E}^{T_p}[g(S(T_0))|\mathcal{F}_0],$$

where t = 0 denotes the present date,  $T_0$  denotes the start date in the future and  $T_p$  is the payment date in the future. The function g denotes the payoff of either a swaplet, caplet or floorlet. Hence, CMS swaps, caps and floors are simply a collection of CMS-linked cash flows where g is their respective payoff function. However, the probability density function (PDF) in the forward measure is not available, the PDF in the annuity measure on the other hand is available. We can obtain the PDF of a CMS rate in the annuity measure from the market prices of swaptions. So we will change measure and obtain:

$$V_{\rm gCMS}(0) = \frac{A(0)}{P(0,T_p)} \mathbb{E}^A \left[ \frac{P(T_0,T_p)}{A(T_0)} g(S(T_0)) \middle| \mathcal{F}_0 \right].$$

The difficulty in calculating the expectation stems from the term  $P(T_0, T_p)/A(T_0)$ . However, we can approximate this term by making use of a *Terminal Swap Rate (TSR) model*. From a terminal swap rate model we obtain a so-called annuity mapping function. The annuity mapping function is

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the function that maps the term  $P(T_{o},T_p)/A(T_o)$  to a function of the swap rate, [1, pp. 726-727]. The market standard TSR model is the swap-yield TSR model. We developed two new TSR models both based on interpolation, the *linear interpolation TSR model* and *the log-linear interpolation TSR model*. The log-linear interpolation TSR model can be a better way to describe the future yield curve moment, compared to the swap-yield TSR model. When it is important to reduce the calculation time the linear interpolation TSR model is recommended, as it is the model with the lowest computational costs. The exact details can be found in [2, pp. 17-41].

#### Pricing CMS Spread Options with DD SABR Model

The undiscounted value of a CMS spread option (CMSSO) is given by

$$V_{\text{CMSSO}}(0) = \mathbb{E}^{T_p} \left[ \left( S_1(T) - S_2(T) - K \right)^+ \middle| \mathcal{F}_0 \right].$$

We saw that for the pricing of a CMS options it is necessary to compute the expectation of the future CMS rates under the forward measure that is associated with the payment date. However, the natural martingale measure of the CMS rate is the annuity measure. Therefore, we cannot model both of them as driftless processes under the same measure. The market standard approach to calculate CMS spread options is to make use of the copula approach. First the marginal distribution for each swap rate is determined under their associated payment forward measure (making use of a TSR model), the joint distribution can then be obtained by linking the marginal distributions with a *copula function*.

We will follow an approach that can be seen as a combination of the approaches described in [3, pp. 159-171] and [1, pp. 804-805] to obtain a *stochastic volatility model* that can efficiently and accurately price CMS spread options, the displaced diffusion SABR model. With this model the prices can in fact be calculated analytically. In order to avoid dealing with drift terms we will define *CMS-adjusted forward rates* instead of the actual CMS rates. The CMS forward rate is formally defined as follows:

$$\tilde{S}_i(t) \triangleq \mathbb{E}^{T_p}[S_i(T_0) | \mathcal{F}_t].$$

It follows that at expiry  $T_0$  we have:

$$\tilde{S}_i(T_0) = \mathbb{E}^{T_p}[S_i(T_0)|\mathcal{F}_{T_0}] = S_i(T_0).$$

We obtain the following valuation formula for the CMSSO:

$$V_{\text{CMSSO}}(0) = \mathbb{E}^{T_p} \left[ \left( \tilde{S}_1(T_0) - \tilde{S}_2(T_0) - K \right)^+ \middle| \mathcal{F}_0 \right]$$

We can now define a two-dimensional SABR (2D SABR) model that can be used for the pricing of CMSSOs. The stochastic dynamics for CMS-adjusted forward rate and associated stochastic volatility are given by:

$$\begin{split} d\tilde{S}_i(t) &= \tilde{\alpha}_i(t)\tilde{S}_i(t)^{\tilde{\beta}_i}dW_i^{T_p}(t) \\ d\tilde{\alpha}_i(t) &= \tilde{\nu}_i\tilde{\alpha}_i(t)dZ_i^{T_p}(t), \\ \tilde{S}_i(0) &= \tilde{s}_i^0, \\ \tilde{\alpha}_i(0) &= \tilde{\alpha}_i^0, \\ \langle dW_i^{T_p}(t), dW_j^{T_p}(t) \rangle &= \tilde{\rho}_{ij}dt, \\ \langle dW_i^{T_p}(t), dZ_j^{T_p}(t) \rangle &= \tilde{\gamma}_{ij}dt, \\ \langle dZ_i^{T_p}(t), dZ_j^{T_p}(t) \rangle &= \tilde{\xi}_{ij}dt, \quad i, j = 1, 2. \end{split}$$

One of the main advantages of this model is that it can be easily calibrated using Hagan's formula, [3]. This is based on the fact that CMS caplets are simply European call options on CMS-adjusted forward rates and the CMSadjusted forward rates are defined such that each CMSadjusted rate follows SABR dynamics. The CMS-adjusted forward rates can be calculated by making use of a TSR model. Note that unlike in the copula approach now the full correlation structure is taken into account. However, still a Monte Carlo simulation has to be applied. Our aim is to obtain a model, which can be used to calculate CMSSOs efficiently. With the Markovian projection method we can project the 2D SABR model onto a socalled displaced diffusion SABR model. The spread between the CMS-adjusted rates is defined by:

$$S(t) = \tilde{S}_1(t) - \tilde{S}_2(t).$$

A displaced diffusion SABR (DD SABR) model is given by the following set of SDEs:

$$dS(t) = u(t)F(S(t))dW(t),$$
  

$$du(t) = \eta u(t)dZ(t),$$
  

$$dW(t), dZ(t) = \gamma dt,$$
  
with  $F(S(t)) = p + q(S(t) - S(0)),$   

$$p = F(S(0)),$$
  

$$q = F'(S(0)),$$

where  $\gamma$  denotes the correlation between the forward price and the volatility process. Note that we now can calculate the CMSSO prices analytically using Hagan's formula. The main difficulty when applying Markovian projection is calculating conditional expectations. Generally, Gaussian approximation is used to obtain these conditional expected values . The details regarding both the 2D and DD SABR model can be found in [2, pp. 62-79].

#### **Numerical Experiments**

In the first numerical experiment we consider a CMSSO on a 10Y-2Y spread with 12M frequency, with a start date 5 years from today. We calculated the CMSSO prices with both the DD SABR model and the copula approach for the years 2007 and 2013. The 2D SABR model is chosen as the reference model. To calculate the CMSSO prices by the 2D and DD SABR model we need to make use of CMS adjusted forward rates and the associated adjusted SABR parameters. The computed CMSSO prices in basis points (bps) for 2007 and 2013 are given in Figure 1.

Figure I shows that the prices calculated with both the DD SABR model and the copula approach only differ slightly compared to the prices calculated with the reference model. Although it is clear that the prices calculated with the DD SABR model are closest to the prices calculated with the reference model. It is also noticeable that the price differences post-crisis (2013) are larger than pre -crisis (2007), we attribute this to the fact that

the implied volatilities for the year 2013 are more extreme. This is an indication that accurate pricing of CMS spread options is of even greater importance nowadays.

CMSSO price - DD SABR vs copula app - T<sub>0</sub>=5 - 2007 250 - - - DD SABR ----copula app ····· ref 200 V<sub>CMSSO</sub>(0) [bps] 150 100 50 0L -2 -1 0 1 2 K [%]

So in this example the DD SABR model outperforms the copula approach.

To better evaluate the performance of the DD SABR model we will look at market prices, for the year 2013 we have market prices available for a 10Y-2Y CMSSO with start 5 years from today. In the second numerical experiment we will compare CMSSO prices calculated with both the DD SABR model and the copula approach to market prices. The CMSSO prices, market prices and price differences are given by Table 1. In order to compare the results of the DD SABR model with the copula approach the sum of squared errors (SSE) is computed for the price differences obtained with both the DD SABR model and the copula approach the sum of squared errors (SSE) is computed for the price differences obtained with both the DD SABR model and the copula approach.

| Strike [%] | DD SABR | Copula  | Market  | DD SABR diff | Copula Diff |
|------------|---------|---------|---------|--------------|-------------|
| -0.25      | 112.463 | 113.115 | 112.387 | 0.076        | 0.727       |
| 0          | 92.894  | 92.823  | 92.822  | 0.072        | 0.001       |
| 0.25       | 75.103  | 74.887  | 75.224  | -0.121       | -0.336      |
| 0.5        | 59.496  | 59.041  | 59.598  | -0.101       | -0.556      |
| 0.75       | 46.360  | 45.528  | 46.335  | 0.025        | -0.807      |
| 1          | 35.751  | 34.631  | 35.678  | 0.073        | -1.047      |
|            |         |         | SSE     | 0.0421       | 2.703       |

**Table 1:** CMSSO prices - DD SABR model and copula approach vs market for start date 5 years from today for 2013.

From Table I we see that CMSSO prices calculated with the DD SABR model are closer to the market prices, than the CMSSO prices calculated with the copula approach. Once again the DD SABR model outperforms the copula approach.



**Figure 1:** CMSSO prices - DD SABR model vs copula approach 2007 and 2013. The start date is 5 years from today. The swap-yield TSR model was used in the copula approach. The reference model is the 2D SABR model, number of MC paths is 100000.

#### Conclusions

CMS-based products are widely used by insurance companies, pension funds and banks, because these institutions are very vulnerable to movements in the interest rates. The notional values for these products are usually quite large, so accurate pricing is of vital importance. CMS derivatives can be priced accurately and efficiently with TSR models. Two new TSR models were developed both based on interpolation, the linear interpolation TSR model and the log-linear interpolation TSR model.

For the efficient pricing of CMS spread derivatives the market standard approach is to use the copula approach. We presented a stochastic volatility model, 2D SABR model, which can be used for the pricing of CMS spread derivatives. However, the prices can only be calculated using a MC simulation. Using the Markovian projection method the DD SABR model was derived from the 2D SABR model, which can price CMS spread derivatives analytically. The main advantage of the DD SABR model compared to the copula approach is that, unlike in the copula approach, now the full correlation structure is incorporated into the pricing. From the numerical experiments we have seen that the DD SABR model outperforms the copula approach.

Finally, we would like to mention that the multidimensional SABR model and the DD SABR

model are not only useful for the pricing of CMS spread options. Further research could be done

in order to apply these models to the pricing of e.g. FX Asian options or equity basket options.

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Liquidity Risk in the Sovereign Credit Default Swap Market — Rob Sperna Weiland (University of Amsterdam)

University of Amsterdam

#### Introduction

In this report, which is an adaptation of a study conducted at Rabobank, we investigate the use of sovereign credit default swap (CDS) premia in order to estimate sovereign default probabilities. We conjecture that liquidity risk is highly priced into these premia and that we therefore need to quantify, and account for, this distorting effect in order to get uncontaminated estimates of the default probabilities. We introduce an intensity-based model that allows for a country-specific analysis and induces a natural decomposition of the CDS premia into a credit part and a liquidity part. We test our model on Brazilian and Turkish CDS data and we show that liquidity risk is indeed highly priced into the credit default swap premia. Our default probability estimates are close to Rabobank's internal estimates, which boosts the confidence we have in our proposed methodology.

#### The Liquidity-Credit Model

We will use an intensity-based model, since in this class of models we can construct pricing formulas incorporating default risk by means of a so-called default intensity process. In intensity-based models, a default event is modelled as the first jump of a jump process which has a jump (or default) intensity  $\lambda(t)$  that drives the probability of jumping. The process  $\lambda(t)$  is a stochastic process and higher default intensities imply higher underlying default probabilities. The risk-neutral survival probability until time T>t, conditional on the information available at time t, is given by

$$\mathbb{E}^{\boldsymbol{Q}}\left[\overline{P}(t,T)|\mathcal{F}_{t}\right] = \mathbb{E}^{\boldsymbol{Q}}\left[e^{-\int_{t}^{T}\lambda(s)ds}|\mathcal{F}_{t}\right]$$

In our pricing model, we will encounter three different discount factors:

$$\begin{split} \mathbb{E}^{Q}\left[\overline{D}(t,T)|\mathcal{F}_{t}\right] &= \mathbb{E}^{Q}\left[e^{-\int_{t}^{T}r(s)ds}|\mathcal{F}_{t}\right]\\ \mathbb{E}^{Q}\left[\overline{L}^{ask/bid}(t,T)|\mathcal{F}_{t}\right] &= \mathbb{E}^{Q}\left[e^{-\int_{t}^{t}\gamma^{ask/bid}(s)ds}|\mathcal{F}_{t}\right] \end{split}$$

Here r(t) is the risk-free interest rate and the (stochastic) bid/ask liquidity intensities are:

$$\gamma^{ask/bid}(t)$$

A higher bid/ask implies more illiquidity in the buy/sell-side of the market, respectively. We will refer the bid and ask liquidity discount factors respectively as:

$$\overline{L}^{bid}$$
  $\overline{L}^{ask}$ 

and they can be interpreted as the fractional carrying costs of holding the illiquid CDS (Duffie & Singleton, 1999).

We denote the set of times

$$T_1, T_2, \dots, T_n$$

as the dates on which the protection buyer pays the CDS premium to the protection seller. We will make a simplifying assumption that if a default occurs on a nonreference date, the protection payment is paid at the first time

 $T_i$ 

following the default (In practice, the default payment is also not made immediately after the default event, since the level of the default payment has to be specified by legal procedures.) This assumption allows us to ignore accrual interest payments of the protection buyer to the protection seller and, furthermore, it allows us to focus only on the reference dates, which makes the calibration of the pricing formulas computationally less expensive (In a continuous-time framework, one has to integrate over all possible default times and, in general, this integral has to be solved numerically. In a discrete-time framework, however, we can just sum over the reference dates (Duffie, 1998)).

Let F denote the notional value of the CDS contract. The annualized bid and ask premia in percentages (normally

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they are quoted in basis points) is denoted as:

sbid/ask

The maturity of the contract denoted as

 $T_n$ 

and the year fraction between times denoted as:

$$\delta_i = T_i - T_{i-1}$$

We will assume a fixed recovery of par rate R in case of default, which is the industry-wide standard (Markit, 2009).

Since the CDS premium is agreed upon by both the protection buyer and seller, we will assume that all liquidity effects can be incorporated into the fixed leg and, therefore, we will model the fixed leg of the CDS separately for the bid and the ask side of the market. We get the following pricing formulas for the bid and ask premia:

$$s^{ask} = \frac{(1-R) \cdot F \cdot \sum_{i=1}^{n} \mathbb{E}^{\boldsymbol{Q}} \left[ \left( \overline{P}(t, T_{i-1}) - \overline{P}(t, T_{i}) \right) \overline{D}(t, T_{i}) | \mathcal{F}_{t} \right]}{F \cdot \sum_{i=1}^{n} \delta_{i} \mathbb{E}^{\boldsymbol{Q}} \left[ \overline{D}(t, T_{i}) \overline{P}(t, T_{i}) \overline{L}^{ask}(t, T) | \mathcal{F}_{t} \right]}$$
$$s^{bid} = \frac{(1-R) \cdot F \cdot \sum_{i=1}^{n} \mathbb{E}^{\boldsymbol{Q}} \left[ \left( \overline{P}(t, T_{i-1}) - \overline{P}(t, T_{i}) \right) \overline{D}(t, T_{i}) | \mathcal{F}_{t} \right]}{F \cdot \sum_{i=1}^{n} \delta_{i} \mathbb{E}^{\boldsymbol{Q}} \left[ \overline{D}(t, T_{i}) \overline{P}(t, T_{i}) \overline{L}^{bid}(t, T) | \mathcal{F}_{t} \right]}$$

We note that the bid and ask premia only differ by their respective liquidity discount factors in the denominator and that in a perfectly liquid market, i.e.

$$\overline{L}^{ask/bid}(t,T) = 1$$

the formulas are identical and there is no bid-ask spread. For a more detailed construction of the derivation of the pricing formulas, we refer to the original report.

#### Set-up of the Stochastic Components

The pricing formulas still contain expressions with expected values and therefore we still need to specify the stochastic components of our model in order to obtain closed-form pricing formulas. A first assumption that we make, is that the risk-free interest rate is independent of the default and liquidity intensities and that we can compute the risk-free discount factors from discount curves

that are constructed by bootstrapping USD swap rate curves. This allows us to consider the interest rate part of the model separately from the credit and liquidity parts and this eases the calibration enormously. Furthermore, this assumption is standard in both academic literature and practice.

Our model does, however, take into account a dependence structure between the default and liquidity intensities. We suggest to model this as follows:

$$\begin{pmatrix} d\lambda(t) \\ d\gamma^{bid}(t) \\ d\gamma^{ask}(t) \end{pmatrix} = \begin{pmatrix} 1 & g_{bid} & g_{ask} \\ f_{bid} & 1 & \omega_{bid,ask} \\ f_{ask} & \omega_{ask,bid} & 1 \end{pmatrix} \begin{pmatrix} dx(t) \\ dy^{bid}(t) \\ dy^{ask}(t) \end{pmatrix}$$

The factors  $x(t), y^{bid}(t) y^{ask}(t)$ 

are assumed to be independent and we can think of these factors as the *pure* default and liquidity intensities. The intensities on the left hand side of the above equation then represent the (full) correlated intensities. We will denote the components of the factor matrix as the correlation factor matrix since they induce a correlation structure in the model.

Instead of modelling  $\lambda, \gamma^{bid}$  and  $\gamma^{ask}$  we will model the pure intensities  $x, \gamma^{bid}$  and  $\gamma^{ask}$ . We will assume that the

pure default intensity x follows a CIR process under Q. Together with the anticipated low values of

this is enough to guarantee that  $\lambda(t) \ge 0$ , which is a requirement for intensity-based models to work well. We thus have

$$dx(t) = \left(\alpha - \beta x(t)\right)dt + \sigma \sqrt{x(t)}dW_x^Q(t)$$

We will model the pure liquidity intensities:

as Arithmetic Brownian motion without drifts, which is in line with Longstaff, Mithal and Neis (2005) and Badaoui, Cathcart and El-Jahel (2013).

We get for  $l \in \{bid, ask\}$ 

$$dy^{l}(t) = \sigma^{l} dW^{\boldsymbol{Q}}_{v^{l}}(t)$$

Lastly, all the processes described above fall into the class of affine processes. In combination with the above defined dependence structure, this allows us to derive completely analytical expressions for our pricing formulas. The explicit computations can be found in the original report.

#### **Data and Calibration**

An attractive feature of our model is that it allows for a country-specific analysis and has no complicated data requirements. Apart from the USD swap rate curves, which we need to construct the risk-free interest rate discount curves, we only use the bid and ask premia of the 2, 3, 5 and 10 year CDSs of the country we want to investigate. We can use CDSs of different maturities, since in the sovereign CDS market a relatively wide range of maturities is actively traded (Pan & Singleton, 2008). We will test our model on Brazilian and Turkish CDSs and we obtain CDS bid/ask premia of all the maturities mentioned above for both countries on a daily basis in the period 01-06-2009 until 28-02-2014.

In order to calibrate all the parameters and the daily values of the intensities, we propose a grid search procedure. In each grid point, we will fix the values of the process parameters:

$$\alpha$$
,  $\beta$ ,  $\sigma$ ,  $\sigma^{bid}$ ,  $\sigma^{ask}$ 

and, given these values, we will find the correlation factors and the daily values of the pure intensities by least squares methods such that the model-implied bid/ask premia fit the observed bid/ask premia best. We will take the grid point with the best model fit and create a finer grid around this point and repeat the whole procedure. Our calibration performs well and we obtain an average relative pricing error of around 2.2% for both Turkey and Brazil.

#### Results

Our model allows for a natural decomposition of the CDS premium into a credit part and a liquidity part. The credit part of the CDS premium will be given by considering a perfectly liquid market. In a perfectly liquid CDS market, we do not need liquidity discount factors and, therefore, the CDS premium is given by taking the calibrated default intensity parameters and default intensity values and by setting the liquidity intensities to zero in our pricing for-

mulas. Setting the liquidity intensities to zero implies that

$$\overline{L}^{ask} = \overline{L}^{bid} = 1$$

and that the correlation factors in our pricing formulas are irrelevant. In this case, we thus have no bid-ask spread and we will refer to this premium as the *pure credit risk premium*, .

If we now also use the calibrated liquidity parameters and intensities in the pricing formulas, we have a natural measure of the liquidity premium, which is given by subtracting the pure CDS credit premium from the full mid premium. We thus get

$$s^{liq} = s^{mid} - s^{cred}$$
$$s^{mid} = (s^{ask} + s^{bid})/2$$

Note that by decomposing the mid premium, we implicitly assume that the actual agreed upon CDS premium is the mid premium. This assumption is standard in the academic literature.

#### **Extracting the Default Probabilities**

We can also use our model to extract the market-implied default probabilities from the CDS premia. By using our model for this purpose, we immediately account for the price-distorting liquidity components and obtain uncontaminated estimates for the default probabilities. To obtain these estimates, however, we have to deal with issues related to the change of probability measure. Until now, we described our model completely in terms of the risk-neutral measure, Q, but for risk management purposes, however, we want to estimate the real-world default probabilities and therefore we need the values of the model parameters under the real-world probability measure, P.

In the original report, we extensively describe, both from a mathematical and an economic perspective, how to address this topic. Furthermore, we explain how we can use maximum likelihood estimation in order to obtain estimates for the model parameters under the real-world probability measure and how we can use them to construct country-specific estimates of the default probabilities.

We find (sample) average one-year default probabilities of 0.28% for Brazil and of 0.57% for Turkey. Unfortunately, due to their confidential nature, we cannot state Rabobank's internal estimates, but we can, however, state that these results are very close to Rabobank's internal model.

#### Summary and Conclusion

In this study, we investigated the use of sovereign credit default swap data in order to extract market-implied sovereign default probabilities. By introducing an intensitybased model, we were able to derive closed-form pricing formulas for bid and ask prices separately, and by calibrating these formulas to observed bid and ask premia, we were able to decompose the CDS premia into liquidity and credit risk related parts. Our decomposition confirms our conjecture that liquidity risk is heavily priced into sovereign CDS premia and, therefore, this distorting component

| Decomposition 2 Year CDS Mid Premium |           |        |                |           |        |  |
|--------------------------------------|-----------|--------|----------------|-----------|--------|--|
|                                      | Brazil    |        | Turkey         |           |        |  |
| Credit Part                          | Mean      | 0.6175 |                | Mean      | 0.5783 |  |
|                                      | Std. Dev. | 0.0249 | Carality Devel | Std. Dev. | 0.0277 |  |
|                                      | Max       | 0.6677 | Credit Part    | Max       | 0.6398 |  |
|                                      | Min       | 0.5494 |                | Min       | 0.5181 |  |
| Liquidity Part                       | Mean      | 0.3825 |                | Mean      | 0.4217 |  |
|                                      | Std. Dev. | 0.0227 | Liquidity Dort | Std. Dev. | 0.0272 |  |
|                                      | Max       | 0.4417 | Equidity Part  | Max       | 0.4802 |  |
|                                      | Min       | 0.3379 |                | Min       | 0.3602 |  |

Table I: Decomposition of 2 year CDS premia. Entries are denoted as a fraction of the mid premium.

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should be accounted for if one wants to use CDS premia with fractional recovery of par. Working paper. to extract default probabilities from. Although not fully described in this article, our model can be used to estimate the real-world implied default probabilities. Our estimates are in line with Rabobank's internal estimates, which boosts the confidence we have in our methodology.

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# A Real Option Perspective on Valuing Gas Fields — Lin Zhao, Sweder van Wijnbergen (University of Amsterdam)

#### I. Introduction

Investment decisions in the energy industry are often undertaken sequentially and are sensitive to market information and geographic conditions. The widely used NPVbased frameworks are unsuitable for evaluating such investment projects because they ignore the pathdependency embedded in projects and fail to incorporate the value of managerial flexibility to change or to revise as new information becomes available. Real option analysis (ROA) is a more appropriate approach in the capital budgeting process under such circumstances because of its ability to incorporate managerial flexibility and future information as it becomes available.

However, even moderately complex problems are widely considered too difficult to solve using ROA. As a result, it has remained something of a niche product, nice in theory but not useful for real world problems. In this article, we show that such a view is mistaken: we provide a complex but manageable solution to strategic investment problems in the form of complex option styles, with unhedgeable risk, time varying volatilities and endogenous exercise dates (non-European options).

In the case of gas fields, there are two sources of risk associated with the value of underlying assets, market gas prices and reservoir volume. First, gas contracts are

historical gas spot prices. Thus a GARCH model is employed and risk-neutral pricing is approximately obtained as in Duan[1995] to deal with the additional risk source brought by stochastic volatility. Note that Black-Scholes formula cannot be applied because it requires the strong assumption of constant variance. Second, reservoir size brings in idiosyncratic risks which cannot be hedged by appropriately structured replicating portfolios for lack of correlated traded instruments. We demonstrate two alternative approaches to solving contingent claim problems, namely cost-of-capital method and integrated valuation method.

Moreover the complicated structure of the real-life problem results in a non-European option setting for which no closed form solutions exist. We use Stochastic Dynamic Programming techniques, using the Least Square Monte Carlo method (Longstaff and Schwartz [2001]) to reduce the curse of dimensionality problem to manageable proportions and improve computational efficiency. This method is able to value various styles of options including American options or other exotic options and to manage multiple uncertainties described by complex stochastic processes without sacrificing option pricing tractability. It approximates conditional continuation values with linear regression results derived from backward simulation results. The backward simulations form the basis of the retraded publicly, and we observe clustering volatility in the gressions linking continuation values to state variables;

although the backward simulations cannot be used in the valuation exercise, the regression functions can be used in a subsequent forward simulation study to approximate continuation values. The methodology solves the dimensionality problem, complexity now increases linearly in dimension size instead of exponentially.

Furthermore we find that correctly modeling the structure of volatility is crucial: failure to capture the stochastic 2.2 Reservoir Distribution In conformity with industrial nature of of volatility leads to severely biased results. We also show that a high correlation between reservoir sizes at different locations creates extra option values. Option values are shown to decrease with cost-of-capital rates while they increase with the investor's risk tolerance. The non-standard features of our approaches combined are shown to have a significant impact on project decisions: options augmented valuations substantially exceed corresponding NPV calculations ignoring option values.

#### 2. Methodology

2.1 Problem Description We consider an investment problem concerning two prospective gas fields Prospect A and Prospect B, which share similar geographic and geologic properties. The decision tree of this investment is displayed in Figure 1. The reservoir uncertainty of Prospect B can be resolved after one-year production, which, due to similar geological structure, will provide information on the reservoir distribution of Prospect A. Based on new information, the firm continues to decide whether and when to explore Prospect A. Moreover, higher gas prices also make new investment projects more attractive.



Figure I: Decision Tree

The investor's problem can be written as a combination of two options: the first one is whether to exercise the waiting option on B and the second one is subject to the exercise of the first one that the firm then holds the right to decide whether and when to exercise the option to undertake project A. Our aim is to evaluate Prospect B by taking both fixed cash flows and flexible future opportunities into consideration.



standard terminologies, the reservoir distribution of a gas field is decomposed into probability of success (POS) and reservoir size R. As is shown in Figure 2, reservoir amount R>0 is found with a probability equal to POS; so the probability of zero recoverable amount is I-POS. Subsequently, conditional on a positive finding, the reservoir size R is a random variable with a truncated lognormal distribution (at 99%) as illustrated in Figure 3.

In practical project evaluation processes, companies typically use three representative cases, often labeled case PIO, P50, and P90. Here P90 stands for the most pessimistic reservoir estimate. We incorporate this practice by scaling the truncated lognormal such that the probability that recoverable reserves exceed the P90 case is 90%. Analogously, the PIO case is the most optimistic reservoir estimate that is likely to be met or exceeded with a probability of only 10%. We estimate the parameters of the truncated lognormal by loglikelihood maximization. Particularly, each reservoir size corresponds to its production profiles, including output levels and production lifetime.



2.3 Timeline of Options Figure 4 shows the timeline of the investment problem. T is the minimum license duration of Prospect A, B, and their facilities; TA, TB are production periods of Prospect A and B respectively;  $t_A$  and  $t_B$  are the production starting dates of A and B. Interval I contains all possible starting points of Project B; and Interval II contains all possible starting points of Project A, whose lower boundary is subject to the starting date of project B, i.e. tB.

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Figure 4: Timeline of Investment

We construct two sequential Bermuda-style options, which can be exercised at a set of predetermined dates before maturity. The first option is a waiting option on Prospect B starting from time 0 with a maturity of T-1- $\max{TA,TB}$ . Investor has the option to wait until the market gas price increases so that higher profits are realized. Once the waiting option is exercised at time  $t_B$  and further information on POS (or R, or both) of A is gained at time  $t_B+1$ , the firm decides whether and when to explore Prospect A by taking both reservoir size and future gas prices into consideration. The project A option arises after one-year production of B (i.e.  $t_B+1$ ), when the reservoir quantity of B is revealed. It has a maturity of  $T_{B}$ -1 with the assumption that the second option disappears once the development of Prospect B is finished, hence tA is located in Interval II. Since B unlocks option A, the project value of B should include the value of managerial flexibility embedded in project A.

**2.4 Gas Prices** Title Transfer Facility (TTF) weekly data for Dutch gas market are obtained through Datastream, covering the period of Mar 7, 2005 through May 18, 2012.

Let Pt be the spot gas price at time t. The logarithm price returns are stationary according to both Phillips-Perron unit root test and Dickey-Fuller unit root test, which implies that only stochastic trend exists in the time series. Moreover, volatility clustering can be observed from Figure 5.



Figure 5 TTF Weekly Logarithm Returns

For instance, larger fluctuations during the periods 2005-2006 and 2009-2010 are followed by less volatile periods. The data clearly argue against a constant volatility assumption, so we use a GARCH frameworks are considered.

Suppose under probability measure P, its one-period rate of return has a conditional lognormal distribution. Following Duan [1995], we have

$$\ln \frac{P_t}{P_{t-1}} = \mu + \lambda \sqrt{h_t} - \frac{1}{2}h_t + \tilde{\varepsilon}_t$$
$$h_t = \alpha_0 + \alpha_1 \tilde{\varepsilon}_{t-1}^2 + \alpha_2 h_{t-1}$$
$$\tilde{\varepsilon}_t | \mathcal{F}_{t-1} \sim N(0, h_t)$$

mu is constant one-period risk-free rate of return and lambda is the constant unit risk premium.  $F_{t-1}$  is the information set, up to and including time t-1.

**2.5. GARCH Option Pricing Model** Duan [1995] shows that under risk-neutral pricing measure Q, the log return of prices follows a normal distribution conditional on Ft-1 under certain assumptions and that

$$Var^{\mathbb{P}}\left(\ln\frac{P_{t}}{P_{t-1}}\middle|\mathcal{F}_{t-1}\right) = Var^{\mathbb{Q}}\left(\ln\frac{P_{t}}{P_{t-1}}\middle|\mathcal{F}_{t-1}\right)$$

Hence under the risk-neutral measure Q, the logarithm return follows a stochastic process as

$$\ln \frac{P_t}{P_{t-1}} = \mu - \frac{1}{2}h_t + \varepsilon_t$$
$$h_t = \alpha_0 + \alpha_1 \left(\varepsilon_{t-1} - \lambda\sqrt{h_t}\right)^2 + \alpha_2 h_{t-1}$$
$$\varepsilon_t |\mathcal{F}_{t-1} \sim N(0, h_t)$$

An MA(2)-GARCH(1,1) model, which yields the highest loglikelihood, is eventually selected for predicting returns and volatilities of future gas prices with standard errors in the parenthesis.

$$\ln \frac{P_t}{P_{t-1}} = 0.00058 - \frac{1}{2}h_t + \varepsilon_t + 0.114\varepsilon_{t-1} - 0.178\varepsilon_{t-2}$$

$$(-0.095) \quad (-0.072)$$

$$h_t = 0.002 + 0.735(\varepsilon_{t-1} - 0.0001\sqrt{h_t})^2 + 0.232h_{t-1}$$

$$(-0.001) \quad (-0.301) \quad (-0.001) \quad (-0.152)$$

2.6 Integrated Valuation Method Given a complete ditional on the outcome of period-t's market uncertainties market, we value a claim OP by replicating it with a unique self-financing portfolio, which yields a price XT at the final date T. Therefore  $X_0$  gives the price of OP at time 0. However, a claim in an incomplete market cannot be perfectly replicated and we run into a problem of finding a unique price for this claim. More specifically, selling such a claim entails exposing oneself to an idiosyncratic/ unhedgeable risk, which can be represented by XT-OP (or

OP-XT) at time T. This difference can be solved by specifying the investor's preference towards the risk. Therefore the price of the claim should be

$$OP_0 = X_0 + utility value of (OP_T - X_T)$$

which results in the failure of preference free pricing. This leads to the necessity to parametrize the investor's preference.

We assume the investor's preferences exhibit constant absolute risk aversion (CARA):

$$u_t(x_t) = -exp\left(-\frac{x_t}{\rho_t}\right)$$

where rho represents the decision maker's period-t risk tolerance. Under certain assumptions, the certainty equivalence can be expressed as

$$\tilde{x}_{t}^{CE} = -\rho_{t} \mathbb{E}_{t} \left[ exp \left( -\frac{\tilde{x}_{t}}{\rho_{t}} \right) \right]$$

with xt as an uncertain cash flow at period-t.

Now switch to our specific problem. Suppose a project has a series of future cash flows {CF0, CF1, ..., CFT}, where  $CFt=Pt^*Gt-Ct$ , with gas price Pt, production Gt, and cost Ct at time t. More generally, we have

$$v_t = NPV_t(P_t, R_t, u_t)$$
  
= 
$$\begin{cases} 0 & \text{if } u_t = 0, \text{ no exercise} \\ \mathbb{E}_t \left( POS \times \sum_{t}^{T+t} e^{-(i-t)r_f} CF_i | P_t, R_t \right) & \text{if } u_t = 1, \text{ exercise} \end{cases}$$

where Rt is the realized reservoir volume; and ut is a dummy variable, representing the strategy, i.e. decisions to exercise.

Effective certainty equivalent is defined by taking expectations over period-t's private uncertainties (reservoir) con(gas market):

$$ECE_{t+1}[v_{t+1}|\mathcal{F}_{t+1}^m,\mathcal{F}_t] = -\gamma_{t+1}ln\left(\mathbb{E}_t\left[e^{-\frac{v_{t+1}}{\gamma_{t+1}}}v_{t+1}|\mathcal{F}_{t+1}^m,\mathcal{F}_t\right]\right).$$

Here vt denotes the project value at time t and gammat is the NPV of the future period risk tolerances. Therefore the integrated valuation approach uses effective certainty equivalent values instead of NPV as a proxy of project value. Note that as gamma approaches positive infinity, this decision maker becomes risk neutral and the option pricing problem becomes identical to a complete market risk neutral pricing solution.

#### 3. Results

In this case study, POS of B equals 80%, while Prospect A has a much smaller POS of 30%.

3.1 Cost-of-Capital Method We choose a reasonable range for cost of capital that reveals the underlying risk of a project.

Results without reservoir information update: The dotted line in Figure 6 exhibits the simulated NPVs of Prospect B with respect to a range of cost of capital (from 3% to 15%), where the red horizontal line separates projects with positive and negative NPVs. It is clear that due to its low NPV, Prospect B is not economically attractive enough to be developed in itself: Prospect B is still rejected if the cost of capital is higher than 9%. Figure 6 shows that the integrated value of Prospect B is greatly increased when option values are considered. For instance, with a cost of capital equal to the risk free rate 15%, the negative NPV of Prospect B (-1.82mln) would lead to rejection of this project using traditional selection criteria. But using real option analysis gives us a positive integrated project value of B (10.36mln), implying its commercial profitability; as a result using ROA leads to very different investment decisions than the decisions one would make based on traditional NPV criteria.



decisions by accepting projects that could have been rejected under traditional evaluation rules. Under real opunder all cost of capital considered. As a result, the firm should not simply abandon Prospect B; in fact, with the further exploration opportunity on A, the project yields a positive expected value and is worth investing. Furthermore, given the precise evaluation of the projects through ROA, the firm can quantitatively compare the investments and choose (one of) those with highest values.

Two observations from Figure 6 are also worth commenting on. First, as a natural result, A is less valuable with a higher cost of capital. Thus as expected, the option value decreases in discount rates as well due to the shrinking value of A. But the declining option value does not imply a negative Greek rho, since the risk-free rate remains unchanged. Instead Figure 6 shows the interaction between option value and cost-of-capital, where cost-of-capital is used to adjust payoffs.

Stochastic Volatility v.s. Constant Volatility: Due to the limited downside of options, an option becomes more valuable as the volatility of underlying assets increases. Thus the precise structure of volatility process is important in valuing options. Figure 7 presents the results when assuming the logarithm return time series follows a lognormal distribution with mean and constant variance calculated from the same TTF data set as used for the above GARCH model.

It is evident that the option value is still positive but only half the size one obtains using the GARCH model (Figure 6). The simulated NPV of B is negative under all cost of capital rates considered. Thus, neglecting clustered volatility dramatically undervalues both options and NPVs and the project is more likely to be rejected under constant volatility assumption.



So real option valuation plays a crucial role in investment <u>Results with reservoir information update:</u> The following part adds one extra dimension to our model by taking reservoir correlation into consideration. For practical tion valuation, the prospect B is valuable for development reasons, three cases of correlation are discussed. The first one considers that only POS of A and B are correlated. Assume that POS of A rises to 50% given a success drilling of B. The second case considers when POS remains unchanged but focuses on correlation between the PDFs of reservoir (i.e. R) in particular. We assume that if the reservoir size of B turns out to equal that of P10 case, then the reservoir size of A equals the outcome of its PIO case as well. Similarly, a P50 (P90) outcome of B also implies a P50 (P90) outcome of A. Lastly, Case III combines the first two cases, where both information updates in POS and R are considered.

> Figure 8 presents all the results from the three cases as well as the one with no correlation. For all three cases with correlation, option values are much larger than what is obtained without reservoir correlation. This is an obvious result because the more information can be gained in the future, the more valuable the option to do that is. In addition, the option value of Case III is larger than either option value in Case I or in Case II. This is to be expected since information has been updated to the largest extent in Case III.



Figure 8 Cost-of-capital method with Reservoir Correlation

#### 3.2 Integrated Valuation Method

Results with and without reservoir information updates: Next we explore the preference-dependent valuation given a particular utility structure of investors. Investors maximizes their utility with idiosyncratic risk aversion (or risk tolerance). Instead of exploring a reasonable set of cost of capital, we use effective certainty equivalent to calculate option values based on different risk tolerance within the context of incomplete markets.

In Figure 9, from left to right, when the risk tolerance becomes larger, the investor becomes more risk tolerant (i.e. less risk averse). It is clear from the figure that more risk averse investors value options less than investors with higher risk tolerance. Moreover, the option value is a concave function of risk tolerance, meaning that the instantaneous acceleration of the option value is decreasing along with the risk tolerance. Figure 9 also shows that while option values increase as the investor becomes more risk seeking (while still risk averse), preference dependence is moderate.

<u>Stochastic Volatility v.s. Constant Volatility</u>: Again we compare the results with gas prices specified under a GARCH process and under a constant volatility assumption. Figure 10 shows that with a constant volatility setting, not only the option values largely shrink, but also the effect of future information update becomes smaller. This again confirms the similar conclusions obtained above through cost-of-capital method.

# 3.3 Cost-of-Capital v.s. Integrated Valuation Approach

Despite their different theoretical backgrounds, these two approaches to a large extent yield similar results. First, project value increases substantially compared to results obtained by traditional NPV methods, with potentially very different investment decisions as a consequence. Second, the real option approach allows incorporation of future information as it becomes available, which again raises project values when reservoir distributions are correlated. Third, the GARCH specification is preferred over a model with constant volatility, since the latter undervalues the investment opportunity due to its oversimplification. In short, the value of embedded options is strongly influenced by the correlation among reservoirs and the stochastic process of gas prices.



However, both approaches have their own pros and cons, which is why we present both. The cost-of-capital method is straightforward and closest to the traditional capital budgeting processes in practice. The integrated valuation approach provides the best results if one knows the investor's risk preference, for which a survey method could be used to pin down the investor's risk tolerance .



4. Conclusion

I show that ignoring the option values embedded in projects can lead to seriously wrong investment decisions. In the presence of clustered volatility, incorrectly assuming constant variance leads to a significant underestimation of project values. Note that the algorithm and valuation approach in this paper can be easily generalized and applied to general option pricing problems other than real options.

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# Upcoming TopQuants Events

I. The next event is the 2015 TopQuants Spring workshop on May 26th. The event will be hosted by Ernst & Young and will feature three main speakers: Svetlana Borokova (VU/DNB), Philip Whitehurst (LCH Clearnet), Raoul Pietersz (ABN AMRO). All further details of the event will be posted in due course on the TopQuants homepage.

2. The next issue of the TopQuants newsletter will follow in September 2015. Contributions for it are already welcome. Kindly contact Aneesh Venkatraman and Gilles Verbockhaven (newsletter@topquants.nl).